



Application pack for the post of
Trusts Fundraiser

May 2021

Together we can find a home for every child who needs one.

Introduction

Together we can find a home for every child who needs one.

Thank you for your interest in the post of Trusts Fundraiser. This is an exciting opportunity to be part of the rapidly growing Home for Good team and enable us to increase our reach and impact as we seek to find a home for every child who needs one.

This pack outlines the role and provides a little information about Home for Good. It includes:

- An introduction to Home for Good
- The job description
- The person specification
- Essential employment information
- An outline of the application procedure
- Ethos statement

If you have any questions or would like an informal chat about the role, please do contact me.

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An introduction to Home for Good

Together we can find a home for every child who needs one.

Our vision is **a home for every child who needs one.**

Every fifteen minutes in the UK, a child will come into care. Many will have suffered neglect or abuse, all will experience trauma and loss. Each one deserves a home where they will be loved, nurtured and enabled to thrive, whether that's through short-term or long-term foster care, with a new adoptive family, or through supported lodgings. **But more families are urgently needed to ensure all children and young people can grow up in the family and setting that is right for them.**

Almost 100,000 children are classified as looked after in the UK, an increase of 3% on last year. More than 80% of these children need to be cared for by a foster family, yet there is a national shortage of 8,600 carers, both to meet this need and to account for carers who will retire in the year ahead. More than 3,000 children are waiting for adoption in the UK, and more than a third have already been waiting eighteen months or more. Many are over the age of three – they know they are waiting.

Within these figures, there are groups of children for whom things are especially challenging.

Children and young people of Black and minority ethnic heritage are disproportionately represented in the care system, and Black children are less likely to go on to be adopted, even when this is deemed the right plan for them. Children with disabilities or complex health needs are among those who wait longest for the right family environment, and all too often, children in sibling groups have to be separated because social workers are unable to find a home for them where they can stay together. Finally, teenagers in care are increasingly being placed in unsuitable accommodation, instead of being offered the chance to thrive and be supported within a family setting.



The coronavirus pandemic has accentuated so many of society's challenges, and the hardest hit are the most vulnerable. Significant among them are children and young people in or on the edge of care and those with care experience, and numbers of children coming into care rose to its highest level for four years during the autumn of 2020 as the impact of the first lockdown on vulnerable children became more apparent. We expect this will be the case again, following the lockdown at the start of 2021.

While these issues are significant, Home for Good believes there is hope – and this hope comes through the UK Church.

We believe the Church is ideally placed to ensure that every child and young person has the loving home they need. Our Biblical mandate to care for the vulnerable, extend hospitality and seek justice compels us to action. Through opening our homes and hearts to children and young people in care, and through our churches becoming a welcoming and supportive community to all looked after and adopted children and the families who care for them, we can make a transformational difference.

With this foundation, we aim to achieve our vision of a home for every child who needs one through five objectives.

We influence the Church, the Government, the sector and wider society, raising awareness of the needs of vulnerable children through thought leadership, media and political engagement, and advocacy campaigns. Our credible voice is bringing a shift in cultural attitudes and meaningful improvements to policy and practice, to ensure every child and young person has the home and family environment they need.

We inspire individuals, churches and the faith community at large to play their part for vulnerable children through church engagement at local, regional and national levels, taking every opportunity to motivate the Church to respond. Our compelling vision is reaching thousands of Christians who are stepping forward to explore fostering, adoption or supported lodgings, standing with Home for Good in prayer and support, and speaking up on behalf of vulnerable children.

We inform individuals, churches and church clusters through resources and content, training packages, events and services, for every stage of their journey from inspiration to welcoming a vulnerable child – and beyond. Our comprehensive programme is equipping families as they explore fostering, adoption or supported lodgings, and equipping churches and communities to better welcome, understand and support families who care for vulnerable children.

We invest in ongoing research, mapping, exploration and evaluation, to ensure we intentionally focus our activity where we can meet the greatest needs and have the biggest impact. Our conscientious strategy is enabling us to focus our attention on the children who wait longest and are least likely to experience permanence or a stable family environment, and to bring innovative solutions to ingrained and perceived insurmountable problems.

We invite strategic partnerships and seek to build purposeful and mutually beneficial relationships with other charities and networks, believing that we can go further together on behalf of vulnerable children. We also work closely with local authorities, regional adoption agencies and voluntary adoption agencies on targeted campaigns. Our collaborative approach is ensuring that we are part of a cohesive and united effort to meet the needs of vulnerable children at every point of their life.



Job description

Together we can find a home for every child who needs one.

Summary of Role

The Trusts Fundraiser is responsible for achieving fundraising targets through seeking out new opportunities for funding from trusts and foundations, developing applications and nurturing our relationships to ensure that supporters feel valued, know how their money is being used, and are encouraged to give again. The Trusts Fundraiser also contributes to our wider fundraising strategy.

Organisational culture

We invite all staff to actively support Home for Good, its culture and team-spirit through a positive attitude, not allowing 'good' to be the enemy of 'best', enjoying people and all associated quirks, loving Jesus in a tangible way, leading and participating in team activities and events with joy and openness and carrying a passion to serve and support vulnerable children.

Reporting Lines

Reports to – Head of Fundraising

Main Tasks

Research, identify and engage with new trust and foundations funders

- Research new leads to develop a strong pipeline of potential funders that connect with Home for Good's vision and values and establish the most appropriate way to engage with them to develop an ongoing relationship
- Develop and write high-quality proposals to encourage new donor relationships

Cultivate current relationships with trusts and foundations throughout the UK

- Ensure our existing donors are valued, well-informed and appreciated, and they know how their generosity is making a difference
- Write impact reports to demonstrate to funders that Home for Good is a worthwhile benefactor
- Manage data related to grants
- Work to an excellent standard and towards clear timelines and targets, with a high emphasis on developing relationships

Be part of developing the fundraising strategy

- Contribute to the overall fundraising strategy with up-to-date knowledge and insight of the trusts and foundations sector, and current trends, to enable us to maximise our opportunities
- Support the budget process and report against targets
- Develop innovative ideas for how trusts and foundations supporters can be helped to feel part of the Home for Good mission

Support the broader team as required

- Help develop reports and updates for other partnerships, i.e., corporate partners and churches
- Provide trust fundraising training and support for staff as required
- Provide proofreading support to the fundraising team
- Support the development of strategic partnerships as required
- Support the wider team with creative thinking and problem solving

This post is subject to an Occupational Requirement that the postholder be a committed Christian under Part 1 of Schedule 9 to the Equality Act 2010.



Personal specification

Together we can find a home for every child who needs one.

Education/Qualifications	Essential / Desirable
1. Educated to degree level or equivalent relevant experience	Essential
Experience	
2. Demonstrable track-record in successfully bidding for significant income, including ambitious, multi-year, complex bids	Essential
3. Proven ability in managing and prioritising multiple projects, consistently delivering on agreed deadlines	Essential
4. Proven ability of developing a trust fundraising pipeline	Essential
5. Knowledge of the statutory, regulatory and ethical environment within which charity fundraising operates	Essential
6. Proven ability in using a CRM system	Essential
7. Proven ability of developing impact measures for project evaluation and monitoring	Desirable
Skills/Abilities	
8. Strong organisational skills, ability to prioritise and attention to detail	Essential
9. Proactive with a positive problem-solving attitude	Essential
10. Ability to interact courteously, effectively and confidentially with a wide range of people both internally and externally, by phone, email and face-to-face.	Essential
11. Flexible and able to work in a changing work context	Essential
12. Competence in Microsoft Office applications and ability to learn other relevant applications/systems	Essential
13. Excellent written communication skills	Essential
14. Strong research and analytical skills	Essential
15. Numerate, able to develop project budgets	Essential
Personal Qualities	

16. A clear commitment to the Christian faith and agreement with Home for Good's basis of faith.	Essential
17. Passionate about promoting fostering and adoption and able to identify with and be committed to the vision and ethos of Home for Good.	Essential
18. Ability to maintain high standards of ethics, integrity and professionalism, including handling sensitive information with confidentiality	Essential
19. Capacity for self-reflection and a commitment to accountability, learning and personal growth	Essential
20. Able to travel and occasionally work weekends and evenings.	Essential



Employment information

Together we can find a home for every child who needs one.

Job title:	Trusts Fundraiser
Purpose:	See job description
Location:	Home working, with occasional travel within the UK.
Contract length:	Permanent
Start date:	As soon as possible.
Hours of work:	35 hours per week (full time) Some weekend and evening work will be required. Home for Good operates a time-off-in lieu system.
Holiday entitlement:	25 days per year (pro rata). Statutory Bank Holidays are additional.
Salary:	£27,500 to £30,000 depending on experience
Pension / Life Assurance:	After three months automatic enrolment into a direct contribution pension. Home for Good has a Group Life Assurance policy for all employees.
Overtime:	Paid overtime is not applicable to this position.
Period of notice:	After probation, four weeks' notice by either party. Upon completion of four years' continuous employment, one week's notice for each completed year of continuous employment up to a maximum of 12 weeks' notice.

Application procedure

Together we can find a home for every child who needs one.

To apply, please submit a CV and covering letter via the [Job Opportunities section](#) of our website. The covering letter should illustrate how you meet the requirements of the role as specified in the job description and person specification. Please include 3 references, one of which should be from your current church leader and one from your current / most recent employer. Please also provide details of your current notice period if applicable and most recent salary.

The closing date for receipt of applications is **9am on Monday 21 June**. Short listing will take place soon after the closing date.

Interviews will take place over Zoom during the week beginning **28 June**. When a decision has been made, we will inform all candidates of the outcome.

Home for Good will treat your application as private and confidential. Unsuccessful candidates will be notified by email and their applications will be securely destroyed after one year.

Our Equal Opportunities Policy includes facility for justifying that all posts have an occupational requirement that they be occupied by people who can demonstrate a personal Christian faith. Candidates are therefore asked to confirm that they assent to a statement of faith, which is summarised through the Nicene Creed (see Ethos Statement).

We welcome applications from all suitably qualified persons and all appointments will be made on merit. We are seeking to ensure a diverse workforce and welcome applicants from ethnic minority groups who are currently under-represented at this level in the organisation.



Ethos statement and Values

Together we can find a home for every child who needs one.

Home for Good is a movement of individuals and churches who believe that every child should have a safe and loving home where they can thrive.

We believe the Church community is well placed to step up to offer homes to children who are not able to live with their birth family and wrap around in support of foster and adoptive families. We therefore aim to change the culture in churches throughout the UK to make caring for vulnerable children a significant part of their life and ministry.

We also believe that people of faith should be treated fairly during the assessment process.

Home for Good is a bearer of good news. Children and young people being nurtured in loving homes is good news for some of the most vulnerable children. It's also good news for the Church to fulfil God's call to care for those in need. It's good news for our communities, and it's good news for our country.

Home for Good is a national charity dedicated to inspiring, equipping and coordinating the network of local movements, churches and individuals who are making the Home for Good vision a reality.

Home for Good is committed to working in partnerships with churches, voluntary and statutory agencies, local authorities and other organisations to effectively achieve our aims.

Home for Good is focused on the Christian Church, but our intention is that our work will be of benefit to people of all faiths, and none.

Our values

Our two core values are the twin threads that run through every aspect of our work. All that we do is shaped by, built upon, and fuelled through being **child-focused** and **faith-rooted**.

Child-focused

Children and young people will always be at the heart of Home for Good. We are passionate about finding a great home for every child who needs one, where they will be loved and nurtured and enabled to thrive. We affirm the infinite value and believe in the potential of every child. We will do all we can to advocate on their behalf, championing their needs and celebrating their successes, ensuring their voices are heard.

Faith-rooted

Our Christian faith inspires, motivates and encourages us to act and to believe that change is possible as we stand firmly on a strong theological foundation and commit to prayer for every aspect of our work. We will hold on to faith amidst setbacks and challenges and step out in faith to act. We are open about our faith and recognise the potential in the Church to make a difference, but we do not expect preferential treatment and are keen to work in partnership with those of other faiths and of no faith.

Our principles for working

We are:

Innovative

We seek new and creative solutions. We see opportunities and possibilities. We are dynamic and responsive. We dream about what could be and then we intentionally plan, develop and create all that is needed to get there.

Relational

Within our team, across our organisation and throughout our networks, we value relationship and believe in the synergy of collaboration. We dream together, we make decisions together and we work together. We celebrate diversity, respect differences and are generous with our ideas.

Hopeful

We are optimistic and focus on what can be done to find solutions. We recognise that fostering and adoption are not easy and will be honest about challenges and frustrations, yet we seek to be a catalyst for change and make a positive difference in every situation.

Excellent

We are professional, invest in training and ensure a good level of understanding. We are eager to learn from those with experience and expertise. We enable people to play to their strengths and always go above and beyond.

Home for Good has chosen the Nicene Creed as our statement of faith:

- We believe in one God, the Father, the Almighty, maker of heaven and earth, of all that is, seen and unseen.
- We believe in one Lord, Jesus Christ, the only Son of God, eternally begotten of the Father, God from God, Light from Light, true God from true God, begotten, not made, of one Being with the Father. Through him all things were made. For us and for our salvation he came down from heaven: by the power of the Holy Spirit he became incarnate from the Virgin Mary, and was made man. For our sake he was crucified under Pontius Pilate; he suffered death and was buried. On the third day he rose again in accordance with the Scriptures; he ascended into heaven and is seated at the right hand of the Father. He will come again in glory to judge the living and the dead, and his kingdom will have no end.
- We believe in the Holy Spirit, the Lord, the giver of life, who proceeds from the Father and the Son. With the Father and the Son he is worshiped and glorified. He has spoken through the Prophets. We believe in one holy catholic and apostolic Church. We acknowledge one baptism for the forgiveness of sins. We look for the resurrection of the dead, and the life of the world to come.

We expect our Staff, Champions and Local Movements to ascribe to this statement of faith.

